



Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014

# PUBLICATION OF FINANCIAL STATEMENTS MKOMBOZI COMMERCIAL BANK PLC

## CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER 2018

(Amounts in million shillings)

	Current Quarter 31ST DEC 2018	Previous Quarter 30TH SEPT 2018
<b>A. ASSETS</b>		
1 Cash	5,833	4,846
2 Balances with Bank of Tanzania	16,269	15,706
3 Investments in Government securities	27,202	25,752
4 Balances with other banks and financial institutions	9,013	8,001
5 Cheques and items for clearing	37	15
6 Inter branch float items	-	-
7 Bills negotiated	-	-
8 Customers' liabilities for acceptances	-	-
9 Interbank Loans Receivables	10,805	18,716
10 Investments in other securities	2,000	-
11 Loans, advances and overdrafts	-	-
(net of allowances for probable losses)	96,643	88,379
12 Other assets	5,367	6,044
13 Equity Investments	539	539
14 Underwriting accounts	-	-
15 Property, Plant and Equipment	3,395	2,613
<b>16 TOTAL ASSETS</b>	<b>177,105</b>	<b>170,609</b>
<b>B. LIABILITIES</b>		
17 Deposits from other banks and financial institutions	0	0
18 Customer deposits	134,425	135,740
19 Cash letters of credit	1,400	1,400
20 Special deposits	-	-
21 Payment orders/transfers payable	-	-
22 Bankers' cheques and drafts issued	9	16
23 Accrued taxes and expenses payable	4,812	5,807
24 Acceptances outstanding	0	0
25 Interbranch float items	0	0
26 Unearned income and other deferred charges	9	9
27 Other liabilities	1,170	814
28 Borrowings	13,847	445,735,196
<b>29 TOTAL LIABILITIES</b>	<b>155,673</b>	<b>148,238</b>
<b>30 NET ASSETS/(LIABILITIES) (16 minus 29)</b>	<b>21,432</b>	<b>22,372</b>
<b>C. SHAREHOLDERS' FUNDS</b>		
31 Paid up share capital	20,615	20,615
32 Capital reserves	844	799
33 Retained earnings	1,823	1,868
34 Profit (Loss) account	(1,850)	(911)
35 Other capital accounts	-	-
36 Minority interest	-	-
<b>37 TOTAL SHAREHOLDERS' FUNDS</b>	<b>21,432</b>	<b>22,372</b>
<b>D. SELECTED FINANCIAL CONDITION INDICATORS</b>		
(i) Shareholders Funds to total assets	12.1%	13.1%
(ii) Non performing loans to total gross loans	7.00%	8.00%
(iii) Gross loans and advances to total deposits	75.1%	68.8%
(iv) Loans and Advances to total assets	57.0%	51.8%
(v) Earning Assets to Total Assets	77.2%	77.9%
(vi) Deposits Growth	-1.0%	3.8%
(vii) Assets growth	3.8%	3.3%

## CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31ST DECEMBER 2018

(Amounts in million of shillings)

	Current Quarter 31st-Dec-18	Comparative Quarter 31-Dec-17	Current Year Cumulative 31-Dec-18	Comparative Cumulative 31-Dec-17
1 Interest Income	5,540	5,739	21,119	18,774
2 Interest Expense	(1,782)	(1,660)	(7,491)	(6,421)
<b>3 Net Interest Income (1 minus 2)</b>	<b>3,758</b>	<b>4,079</b>	<b>13,628</b>	<b>12,353</b>
4 Bad Debts Written-Off	-	-	-	-
5 Impairment Losses on Loans and Advances	(1,191)	(1,187)	(2,747)	(853)
<b>6 Non Interest Income</b>	<b>784</b>	<b>840</b>	<b>3,173</b>	<b>2,166</b>
6.1 Foreign Currency Dealings and Translation	83	117	344	471
6.2 Fees and Commissions	537	608	2,474	1,276
6.3 Dividend Income	-	-	-	-
6.4 Other Operating Income	164	115	355	419
<b>7 Non Interest Expenses:</b>	<b>(3,937)</b>	<b>(3,936)</b>	<b>(14,915)</b>	<b>(12,798)</b>
7.1 Salaries and Benefits	(1,748)	(1,360)	(7,005)	(5,511)
7.2 Fees and Commission	-	-	-	-
7.3 Other Operating Expenses	(2,189)	(2,576)	(7,910)	(7,287)
<b>8 Operating Income/(Loss)</b>	<b>(586)</b>	<b>(204)</b>	<b>(862)</b>	<b>869</b>
9 Income Tax Provision	353	-	988	-
<b>10 Net Income/(Loss) After Income Tax</b>	<b>(939)</b>	<b>(204)</b>	<b>(1,850)</b>	<b>869</b>
<b>11 Other Comprehensive Income (itemize)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>12 Total comprehensive income/(loss) for the year</b>	<b>(939)</b>	<b>(204)</b>	<b>(1,850)</b>	<b>869</b>
13 Number of Employees	134	135	134	135
14 Basic Earnings Per Share	(0.18)	(0.04)	(0.09)	8.2
15 Number of Branches	8	6	8	6
<b>SELECTED PERFORMANCE INDICATORS</b>				
(i) Return on Average Total Assets	-0.3%	-0.1%	-0.5%	0.6%
(ii) Return on Average Shareholders' Fund	-2.7%	-0.9%	-3.9%	3.7%
(iii) Non Interest Expense to Gross Income	62%	60%	69%	64%
(iv) Net Interest Income to Average Earning Assets	2.8%	3.4%	10.2%	10.3%

## CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 31ST-DECEMBER-2018

	Share Capital	Share Premium	Retained Earnings	Regulatory Reserve	General Provision Reserve	Others	Total
<b>Current Year (2018)</b>							
Balance as at the beginning of the year	28,615	-	2,462	(8)	721	-	23,789
Profit for the year	-	-	(1,850)	-	-	-	(1,850)
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	(515)	-	-	-	(515)
Regulatory Reserve	-	-	-	-	-	-	-
General Provision Reserve	-	-	-	(132)	-	-	(132)
Others	-	-	-	-	-	-	-
<b>Balance as at the end of December 2018</b>	<b>28,615</b>	<b>-</b>	<b>(26)</b>	<b>(8)</b>	<b>844</b>	<b>-</b>	<b>21,432</b>
<b>Previous Year (2017)</b>							
Balance as at the beginning of the year 2016	28,615	-	58	929	655	-	22,707
Profit for the year	-	-	1,442	-	-	-	869
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	(412)	-	-	-	(412)
Regulatory Reserve	-	-	-	929	(929)	-	-
General Provision Reserve	-	-	-	(66)	-	-	(66)
Others	-	-	-	-	-	-	-
<b>Balance as at the end of the year 2017</b>	<b>28,615</b>	<b>-</b>	<b>2,462</b>	<b>(8)</b>	<b>721</b>	<b>-</b>	<b>23,789</b>

## CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER/ YEAR ENDED 31ST DECEMBER 2018

(Amounts in million shillings)

	Current Quarter 31-Dec-18	Previous Quarter Sept-18	Current Year Cumulative 31-Dec-18	Comparative Year (Previous Year) 31-Dec-17
<b>I: Cash flow from operating activities:</b>				
<b>Net income/(loss)</b>	<b>(586)</b>	<b>933</b>	<b>(862)</b>	<b>353</b>
Adjustments for:				
- Impairment/Amortization	(1,506)	680	(3,899)	(502)
- Net change in Loans and Advances	(8,264)	(5,189)	(15,060)	(12,386)
- Gain/loss on Sale of Assets	-	-	-	-
- Net change in Deposits	(1,315)	4,909	16,371	(25,731)
- Net change in Short Term Negotiable	-	-	-	-
- Net change in Other Liabilities	(646)	1,322	2,668	2,567
- Net change in Other Assets	677	(521)	(4,716)	1,552
- Tax Paid	(353)	(212)	(968)	-
- Others SMR	(191)	-	654	800
<b>Net cash provided (used) by operating activities</b>	<b>(12,183)</b>	<b>1,922</b>	<b>24,289</b>	<b>(33,347)</b>
<b>II: Cash flow from investing activities:</b>				
Dividend Received	-	-	-	-
Purchase of Fixed Assets	(564)	(57)	(1,385)	(1,418)
Proceeds from Sale of Fixed Assets	-	-	-	-
Purchase of Non-Dealing Securities	-	(5,883)	(11,743)	-
Proceeds from Sale of Non-Dealing Securities	-	-	-	-
Others (specify)	-	-	-	-
<b>Net cash provided (used) by investing activities</b>	<b>(564)</b>	<b>(5,940)</b>	<b>(13,128)</b>	<b>(1,418)</b>
<b>III: Cash flow from financing activities:</b>				
Repayment of Long-term Debt	-	-	-	-
Proceeds from Issuance of Long Term Debt	-	-	-	-
Proceeds from Issuance of Share Capital	-	-	-	-
Payment of Cash Dividends	0	(515)	-	-
Net Change in Other Borrowings	13,847	(2,404)	10,533	(88)
Others (specify)	-	-	-	-
<b>Net Cash Provided (used) by Financing Activities</b>	<b>13,847</b>	<b>(2,920)</b>	<b>10,533</b>	<b>(88)</b>
<b>IV: Cash and Cash Equivalents:</b>				
Net Increase/ (Decrease) in Cash and Cash	<b>1,101</b>	<b>(6,937)</b>	<b>21,694</b>	<b>(34,853)</b>
Cash and Cash Equivalents at the Beginning of the Quarter/Year	47,952	54,575	24,635	(1,257)
<b>Cash and Cash Equivalents at the end of the Quarter/Year</b>	<b>49,052</b>	<b>47,952</b>	<b>46,329</b>	<b>33,596</b>

## SELECTED EXPLANATORY NOTES

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements (if there were changes during the quarter, the changes be explained as per IAS 34 & IAS 8)

Name and Title	Signature	Date
George R. Shumbusho		
<b>(Chief Executive Officer)</b>		
Dennis F. Kcio		
<b>(Head of Finance)</b>		
Thomas Enoch		
<b>(Chief Internal Auditor)</b>		
We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.		
Name	Signature	Date
Prof. Marcellina Mvula Chijoriga - Chairman		
1. .... (Signed) .....		
Upthoo Swai-Board Member		
2. .... (Signed) .....		

## TARIFF GUIDE FOR INTEREST RATES, CHARGES, COMMISSIONS AND FEES

<b>(A) DOMESTIC OPERATIONS (AMOUNT IN TZS)</b>		
<b>CURRENT ACCOUNT</b>		
<b>(B) MAINTANANCE FEES</b>		
(i) Banks, Financial institutions and Bureaux de Change		12,000 per month
(ii) Corporate Accounts		9,000 per month
(iii) Personal Accounts		6,000 per month
(iv) Dormant maintenance fee		6,000 per month
(B) CASH WITHDRAW AT THE COUNTER		
1,000 - 5,000,000	1,500	
5,000,001 - 20,000,000	2,500	
20,000,001 - 50,000,000	6,000	
Above 50,000,001	12,000	
<b>(C) BANK STATEMENTS</b>		
(i) Monthly statement		No charge
>Adhoc statements request		1,200
>Adhoc statements request >3 months <12 months		2,000 per page
<b>SAVINGS ACCOUNT</b>		
Customer's ID card cost		10,000
(c) Maintenance Fees		1,500 per month
(e) Confirmation to Auditors		15,000
(f) Certificate of Balance		15,000
(g) Dormant account activation charges		20,000
(h) Closing of account less than six month		20,000
(i) Statement (over the counter)		
i. Monthly statement		No charge
ii. Adhoc statement request		1,200
<b>SALARY PROCESSING</b>		
(a) Credit transfers per entry		NIL
i. Salary processing per transaction		1,000
<b>LEGAL CHARGES</b>		
Legal mortgage		85,000 per item
Debenture		85,000 per item
Chattel mortgage		85,000 per item
<b>BANKERS / STANDING ORDERS</b>		
(a) Instructions within MKCB		NIL
(b) Standing orders to other banks		15,000
(i) Transfer by TISS		10,000
(c) Unpaid bankers orders		25,000
<b>FACILITY FEES (PAYABLE UPFRONT) - LOANS &amp; OVERDRAFTS</b>		
(a) Loan processing fee		
Business loan		2.5% per loan amount
Salaried loan		2.5% per loan amount
SGL		2.5% per loan amount
SGL - PREMIUM		1.2% per loan amount

<b>AUTOMATIC TELLER, MACHINE CHARGES (ATMS)</b>		
Issuance of ATM Cards		5000
Balance Enquiry (from ATM)		200
Transaction Fees		1300 per transaction
Mini-statement Request (from ATM)		200
Replacement of ATM Cards		12,000 per card
<b>MOBILE BANKING (MKCB PLUS)</b>		
Transfer from Bank to wallet		Tshs. 1,200
Transfer from Wallet to Bank		Tshs. 1,200
Balance Enquiry		Tshs. 120
Reset of Pin Number/Password		NIL
<b>TISS</b>		
TISS Charges (only applicable to Tshs for electronic transfer to BOT and other local banks)		10,000 per transaction, to transfer with other banks
<b>(B) FOREIGN OPERATIONS</b>		
<b>FOREIGN EXCHANGE ACCOUNTS</b>		
(i) Maintenance Fees		
USD Account		USD 6 per month
Pound Account		GBP 6 per month
Euro Account		EUR 6 per month
(ii) Bank Statements		
> Adhoc statement request		
USD Account		USD 1.20 per copy
Pound Account		GBP 0.6 per copy
Euro Account		EUR 1.2 per copy
>Adhoc statement request >3 months <12 months		
USD Account		USD 2.5per copy
Pound Account		GBP 1.2 per copy
Euro Account		EUR 2.5 per copy
<b>CLEAN PAYMENTS FROM TANZANIA</b>		
(a) Telegraphic Transfers		
(i) Local account holders		Apply T.T. Selling rate
Commission		USD 50 per transaction
Swift/Telex Charges		\$35
(ii) Forex account holders		
Commission		0.30% min. \$30 maximum \$ 100 per transaction
Swift/Telex Charges		\$35
<b>(C) INTEREST RATES.</b>		
<b>CURRENT ACCOUNT</b>		
Local currency irrespective of credit balances		Nil
<b>ORDINARY SAVINGS ACCOUNT</b>		
(i) 20,001 - 5,000,000		2% p.a
(ii) Above 5.0 million		2.5% p.a

<b>FIXED DEPOSIT LOCAL</b>		
Minimum Balance		TZS 1000000
Maximum Balance		TZS 100 Million
3 months		5% p.a
6 months		6% p.a
9 months		7% p.a
12 months		8% p.a
18 months		8.5% p.a
24 months		9% p.a
36 months		10% p.a
Above TZS 100 Million		Negotiable
<b>CALL DEPOSITS</b>		
Above Tshs. 100m		Negotiable Depending on the market rate
Above 500 million		Contact Treasury
<b>FIXED TERM DEPOSITS(USD)</b>		
Minimum Balance		Bellow USD 100,000
30 Days		0.35% p.a
60 Days		0.6% p.a
90 Days		1.1% p.a
180 Days		1.15% p.a
360 Days		1.35% p.a
Amount in excess of USD 100,000		Rate will be negotiable by Director of Treasury /Managing Director
<b>FIXED TERM DEPOSITS(EURO)</b>		
Minimum Balance		Bellow EURO 100,000
30 Days		0.25% p.a
60 Days		0.5% p.a
90 Days		1% p.a
180 Days		1.05% p.a
360 Days		1.25% p.a
Amount in excess of EURO 100,000		Rate will be negotiable by Director of Treasury /Managing Director
<b>LENDING RATES</b>		
Base lending rate		17% p.a flat
Salaried loan:-		
Individual customers		22% (Reducing) p.a
Executive loans		22% (Reducing) p.a
Business Loans:-		
TZS 0 to 500M		17% (Flat) p.a
TZS 500M to 1 billion		17% (Flat) p.a
TZS above 1 billion		17% (Flat) p.a
Ordinary SGL		30% (Flat) p.a
Premium micro loans:-		
TZS 2.5 million		30.4%(Flat) p.a
TZS Above 2.5 to 4.5 million		29.8% (Flat) p.a
TZS Above 4.5 to 7.5 million		29.2% (Flat) p.a
TZS Above 7.5 to 9.0 million		28.6% (Flat) p.a
Approved by the Board this.....day of.....2017		
.....		
.....		
<b>BOARD CHAIRMAN</b>		<b>SECRETARY TO THE BOARD</b>